



In a world full of challenges,
I am the solution.

With a market share of around 80%, Volume Graphics holds a leading position in the industrial CT software industry, as recognized by the global business consulting firm Frost & Sullivan with the "2018 Global Industrial CT Software Market Leadership Award". Global customers, e.g., from the automotive, aerospace, and electronic industry use Volume Graphics software when it comes to quality assurance in product development and production.

Volume Graphics offers an innovative work environment in a rapidly growing company with an open corporate culture, room for creativity, and flat hierarchies. We are proud to offer all employees competitive remuneration and a modern workplace at an attractive location.

For our offices in Heidelberg, Germany, we are looking for a



Technical Sales Consultant Eastern Europe (m/f/i) Software for Industrial Computed Tomography

Your Tasks

- > Advise our well-known, international customers and distribution partners actively on all technical issues after intensive training
- > Ensure solution-oriented support for demanding customer projects, requests for evaluation, and feasibility studies
- > Participate in trade fairs and present our products in front of a professional audience and customers
- > In the future, lead negotiations independently with our customers and distribution partners

Your Profile

- > You have a university degree in a scientific/technical field or similar qualifications
- > You have several years of work experience in the field of industrial metrology, experience in the field of CT technology is advantageous
- > You are enthusiastic about technical sales and distribution as well as new technologies and innovations; your joy and „play instinct“ in software are a matter of course for us
- > Distinctive technical understanding as well as customer-focused thinking and acting are a matter of course for you
- > Your negotiation skills and assertiveness combined with excellent communication and presentation skills as well as enthusiasm for consulting and sale of technically demanding solutions make you an ideal candidate
- > You are willing to travel across Eastern Europe and Scandinavia
- > Very good MS Office skills complete your profile
- > You have excellent English skills, additional language skills are advantageous (preferred native languages: Czech or Polish)

Please send your complete application including your salary expectations and earliest starting date as a PDF file to Ms. Caroline Mark at jobs@volumegraphics.com.

