



Customers like our software.  
You shape its future.

With a market share of around 80%, Volume Graphics holds a leading position in the industrial CT software industry, as recognized by the global business consulting firm Frost & Sullivan with the "2018 Global Industrial CT Software Market Leadership Award". Global customers, e.g., from the automotive, aerospace, and electronic industry use Volume Graphics software when it comes to quality assurance in product development and production.

Volume Graphics offers an innovative work environment in a rapidly growing company with an open corporate culture, room for creativity, and flat hierarchies. We are proud to offer all employees competitive remuneration and a modern workplace at an attractive location.

For our offices in Heidelberg, Germany, we are looking for a



## Industry Insider Metal Casting as Product Manager (m/w/i)

We are looking for a market- and application-oriented insider in foundries/metal casting who drives forward our business in this area and takes the responsibility for the relevant product functionalities. Experience in product management is not required, but will be acquired in the course of an extensive on-the-job training program.

### Your Tasks

- > Market observation and competitive analyses
- > Independent customer visits to explore user requirements and to generate sales leads
- > Support of the sales teams in customer visits and projects
- > Generation of product ideas and product roadmaps
- > Management of lead customers
- > Market launch of new products
- > Design of application-specific marketing materials
- > Presentations at industry shows and congresses and in webinars
- > Training of the sales teams
- > Collection of reference projects
- > Controlling of the market success of your products

### Your Profile

- > University degree in engineering or natural sciences
- > At least three years of professional experience in a technical function within a foundry (e.g., production, quality assurance, non-destructive testing, process development, product development, customer service, technical sales)
- > Ideally knowledge in additive manufacturing or injection molding
- > High willingness to travel both internationally and nationally (around 35 %)
- > Entrepreneurial drive and results orientation
- > Self-confidence and ability to convince in an international environment
- > Knowledge of MS Office (mainly PowerPoint and Excel)
- > Business-fluent command of English and German

Please send your complete application including your salary expectations and earliest starting date as a PDF file to Ms. Caroline Mark at [jobs@volumegraphics.com](mailto:jobs@volumegraphics.com).

